

WE LEAD



INTERARCH Building Products Newsletter

Issue 27, Vol.3, December 2012



Arvind Nanda
Founder Director & CEO

Gautam Suri
Founder Director & CTO

Director's Epistle

Dear Readers,

The Pre-Engineered Building industry in India has been moving at a robust pace, albeit the recent slowdown in its spends due to economic conditions. However we feel that certain crucial reforms and policy changes by the government now will hopefully help improve the economic confidence ahead on a positive note.

The Year 2012 has been good for Interarch, we have been able to secure around 200 orders across India for Pre-Engineered Buildings for clients like Toyota Kirloskar Motors, DB group, Siemens Limited, Carrefour India, Asian Paints, TATA, Honda, and Yamaha etc. and have successful received more than 80 orders for Interarch Light Buildings, our new steel building system.

The emergence of many players has increased the depth of penetration of the industry, even in previously remote and unknown territories. Competition is always good for any industry. It grows the awareness, instills healthy competition and improves quality. The winner is the end customer.

We are aggressively growing our current line of pre-engineered solutions and are expecting to expand our network even larger with new marketing and projects offices now in more cities. Interarch is also extensively preparing to set up a new heavy steel construction and building line for large scale projects and that will require us to hopefully add another manufacturing plant sometime during 2013.

We would like to wish all our readers a happy and prosperous New Year 2013 !

Best Regards,
Arvind Nanda & Gautam Suri
Founder Directors - Interarch Building Products

New Initiatives taken by Interarch in the year 2012

- This year Interarch has launched - **"Interarch Building Innovators"**, with aim to bring together the best minds in the country to commemorate modern Indian engineering and infrastructure development.
 - Building Innovators partners with the leading industrial and business minds of India and, industry's renowned Architects and Consultants, continually supporting modern Pre-Engineered Steel Construction & Development.
- Interarch has recently launched - **"Certified Builder Program"** for its builder partners, to ensure that the standards of execution are taken to a higher level. Interarch, being India's leading turnkey pre-engineering building solution's provider, has been working with skilled sub-contractors to deliver high quality projects to customers.
 - Under the Interarch certified builder program, Interarch will be aiding and training all its sub-contractors with better and more efficient ways of execution that will be in line with standards followed internationally. Interarch certified builder is a first of a kind builder development program in India, organized by any company in our segment.
- Young Builders Program** is an initiative taken up by Interarch to reach out to and educate Young Architects and engineers about the Indian Pre-Engineered Steel technology and about its various applications and nomenclature. This program has already been executed in universities and colleges across North India.
 - Interarch aims to educate and enrich the young architects and developers of tomorrow with access to Industry knowledge and practices followed in the Pre-Engineered Metal building Industry & its application, Green building norms and sustainable construction.
- Close Group Seminar** - we have started and executed number of focused close group seminars in cities like Gandhidham, Indore, and Bangalore etc. to interact with the regional influencers. We invite top and influential architects, consultants and industry experts to come and share their knowledge in these events.
- Launch of Heavy Steel Buildings Division** : India is a growing country where we need very fast development of infrastructure such as housing, roads, railway, airports, ports, hospitals, power plants any many other infrastructure needs which is very necessary for the economic growth of the country. Interarch Infrastructure Development division is best suited for such type of construction projects.



Applications & Possibilities of Heavy Steel Buildings:

- Multi-Story Buildings
- Multi-Level Car Parking Structures
- Terminal Building Structure, Aircraft Hangers, Maintenance Buildings
- Stadiums, Auditorium & Multi-Purpose Buildings
- Railway Station Structures, Metro Stations , Large Work Shops
- Maintenance Buildings
- Flyover Support Structures & Light Bridges
- Bridges & Highway Toll Plaza Structures
- Power Plants & Process Industries
- Structural Systems for Hotels & Resorts
- Gantry Structure



Events at Interarch

- Building Innovators Close group Seminar in Pantnagar, Uttarakhand
- Building Innovators Close group Seminar in Gandhidham, Gujarat
- Interarch Participated in Built Mart 2012 in Bangalore, Karnataka
- Building Innovators Close group Seminar in Bangalore, Karnataka
- Close Group Interaction in Pune, Maharashtra
- Building Innovators Close group Seminar in Chandigarh, Punjab
- Interarch Participated in Roof India 2012 in Chennai, Tamil Nadu
- Interarch Participated in Baco Expo 2012 in Cochin, Kerala
- Interarch celebrated National Safety Week in the month of March
- Sales & Marketing Meet in New Delhi, Delhi



Customer Reviews - A testimony to the quality of our Product & Service

- We appreciate Interarch for their exceptional project work at our factory building of Surbhi Telelinks Pvt. Ltd. We are impressed with the design ability and smart engineering by Interarch. The building was executed within allocated budget & time.
- This is to appreciate the exceptional work done by Interarch for our Roof Top Canteen Building. We are pleased with the new technology Interarch Light Buildings and impress with the quality and pace of construction. The planning, workmanship and follow up on details by interarch was amazing.
- We appreciate excellent working standards and adherence to time schedules by Interarch and highly recommend their products and services.
- We really appreciate the efforts put in by the team Interarch at all stages, resources deployed & cooperation extended for the satisfactory and timely completion of the project. We wish them all the very best for all their future endeavors.
- We appreciate the team Interarch efforts and coordination. Interarch has achieved the excellence in its innovative design, engineering, timely and delivery & quality execution of the project.
- We highly appreciate the efforts put in totality by Interarch at all stages, resources deployed and cooperation extended for the satisfactory and timely completion of the project.
- This is to appreciate Interarch Building Products for their exceptional project work for our (M/s DB Corp.) warehouse building in Jaipur, Rajasthan. WE appreciate their team efforts and co-ordination and are profoundly pleased with the overall project management and execution capabilities of Interarch.
- M/s PRAJ Industries Ltd, Pune, warmly recommends Interarch Building Products to all those who are looking for Turnkey Solutions for Pre-Engineered Buildings. Interarch has successfully delivered 4 bottling plants for us. We are highly satisfied with the quality of work delivered and the overall Project management shown by the team interarch.



Major Project Wins

- Bridgestone India Pvt. Ltd, Tamil Nadu
- Toyota Kirloskar Motors Pvt. Ltd, Karnataka
- Ford India Pvt. Ltd, Gujarat
- Siemens India Pvt. Ltd, Andhra Pradesh
- Carrefour India Pvt. Ltd, U.P
- Delhi Cargo Service Centre, New Delhi
- Tata Motors Ltd
- ABB Limited, Gujarat
- Skoda Auto, Maharashtra
- Metro Cash & Carry India Pvt Ltd, Punjab
- Mahindra Two Wheelers Limited, Madhya Pradesh
- HITACHI India Private Limited, Rajasthan
- Tristar Infrastructure Pvt. Ltd, Gujarat
- Ultratech Limited, Madhya Pradesh



Awards & Recognition won by Interarch during the year 2012

- Interarch Receives Outstanding Company in Pre-Engineered Buildings for the year 2012 from EPC World magazine.
- Interarch receives Zero Accident Award from SMCC.
- Interarch received Letter of Appreciation by Anjaneeya Infrastructure Projects Pvt. Ltd.
- Interarch receives safety award by Asian Paints Ltd. for safe and healthy environment at site.



New possibilities & Projects Executed for Interarch Light Buildings



Interarch in Press

- Jan, 2012 - HT, Projects Monitor, Masterbuilder
- Feb, 2012 - Architecture Update, Engineering Review, Times Journal, Urban Infra, Construction Week
- Mar, 2012 - Inc. India, Steel Structure & Metal Buildings
- Apr, 2012 - Auto Monitor, B2B Purchase, MGS Architecture, Construction World, C&A Magazine
- May, 2012 - Magz Structure & Metal Buildings, MGS Architecture, Construction Week
- Jun, 2012 - Master Builder, Business Standard, Daily Post, Projects Monitor, B2B Purchase, Steel Structure & Metal Buildings
- Jul, 2012 - Projects World, EPC World, & Projects Info
- Aug, 2012 - Construction World, Steel Structure & Metal Buildings, B2B Purchase
- Sep, 2012 - EPC World, Steel Structure & Metal Buildings
- Oct, 2012 - Steel Structure & Metal Buildings, B2B Purchase, Projects Vendor, MGS Architecture
- Nov, 2012 - B2B Purchase, Civil Engineering & Construction Review
- Dec, 2012 - B2B Purchase



What to watch out for 2013

- Building Innovators Panel Discussion** - Interarch will be organizing many more Building Innovators Close Group Interactions in cities like Kolkata, Nepal, etc. and Building Innovators Forum in Delhi & Mumbai. More opportunities for Architects to share their experiences & projects in upcoming Forums & Close group interactions.
- Young Builders** - Your College could be next. Interarch will be visiting campuses for talent nurturing and preparing young minds for the Pre-Engineered Buildings Industry. Interarch aims to educate and enrich the young architects and developers of tomorrow with access to industry knowledge and practices followed in the Pre-Engineered Metal building Industry & its application, Green building norms and sustainable construction.
- Interarch Light Buildings** - New Applications & Projects Spotlights
- Social Media** - More frequent updates on Facebook & Linked In, more Trivia Questions
- Vibrant Gujarat in Gujarat**
- Stone Mart in Rajasthan

Industry Spokespersons for the year - 2012

Industry Spokesperson - Sandeep Suchita Luthra & Associates

Sandeep Suchita Luthra & Associates is one of the well-known names in the field of architecture. Mr. Luthra is a structural engineer & Mrs. Suchita Luthra is an architect.

Interarch buildings are user-friendly, with maintenance free exteriors & matching the latest technology - Surinder Bagha

Architect Surinder Bagha has established architectural organization **"Saakaar Foundation"** in Chandigarh in 1984. Mr. Surinder Bagha has over 25 years of practical experience in designing and supervision of various types of buildings all over India.

Industry Spokesperson - Mr. Brij Panjwani

Panjwani Architects is an Indian base architectural firm, it was established in the year 1982 by Mr.Brij(Panjwani), he has completed his academics from IIT Roorkee and he was the gold Medalist. Mr. Panjwani started his carrier in the year 1993 under the supervision of Jasbeersahni and Associates.

Industry Spokesperson - Mr. V. V. Sapre

V. V. Sapre Consultants Pvt. Ltd. is a professional engineering consultancy company providing specialized and expert consulting for Civil & Structural Engineering services for structures of all types. It had a humble beginning in April 1991 as V.V. SAPRE & ASSOCIATES, a proprietary concern started by Mr. V. V. SAPRE, a post graduate in Structural Engineering.

Industry Spokesperson - Mr. Vatsal Shah (Organization- Millimeter Designs, Gujarat)

Mr **Vatsal Shah** is a gold medalist in designs and owes a designation of Structural Analyst, shifted to USA due to some of his Architectural Perfections and worked for Howard and J.F Kennedy sites in United States. In India initially worked with Mott Mac Donald, now runs his own consultancy firm named as Millimeter Designs in Ahmedabad, Gujarat.

Some of the new designs that have been implemented by Mr.Vatsal Shah are:

Industry Spokesperson - Mr. Sarvesh Nagar (Organization - Vastavid Associates, Bhopal)

Vastavid Associates is a professional engineering consultancy company in Bhopal providing Civil & Structural Engineering services for structures. Mr. Sarvesh Nagar (M.D) has vast expertise in Warehouse Industry, Engineering industry, IT industries, Food processing industry, Glass industry, Commercial Buildings, Residential Buildings etc.

According to him, new types of pre-engineered metal buildings are going to be used for Multi Storey Buildings, Light Building Systems for Tourist Bungalows & Farm houses. His most favorite project is warehouse building of Anand Warehouse in Mandideep, Raipur.

He also feels that manufacturing Industries & residences have good scope for using Green Building material as people now-a-days

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